



# Earnings Call 1<sup>st</sup> Half Year 2025

August 12, 2025

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1. Finance KPIs 1<sup>st</sup> HY 2025
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## Finance KPIs – Overview HY 2025

The key figures for the first half of 2025 are significantly below the previous year's figures.

The consolidated result is impacted by restructuring expenses for efficiency improvements (NyFIT2025 project).

	HY 2025	HY 2024	Delta
<b>Revenue</b>	42.1	47.7	-12%
<b>EBIT</b>	-2.0	4.2	-148%
<b>EBIT margin</b>	-4.8%	8.8%	-155%
<b>Cash</b>	10.4	15.4	-32%
<b>Credit institutes liabilities</b>	4.4	7.5	-41%
<b>Orders on hand</b>	43.4	59.5	-27%
<b>Employees</b>	553	585	-5%

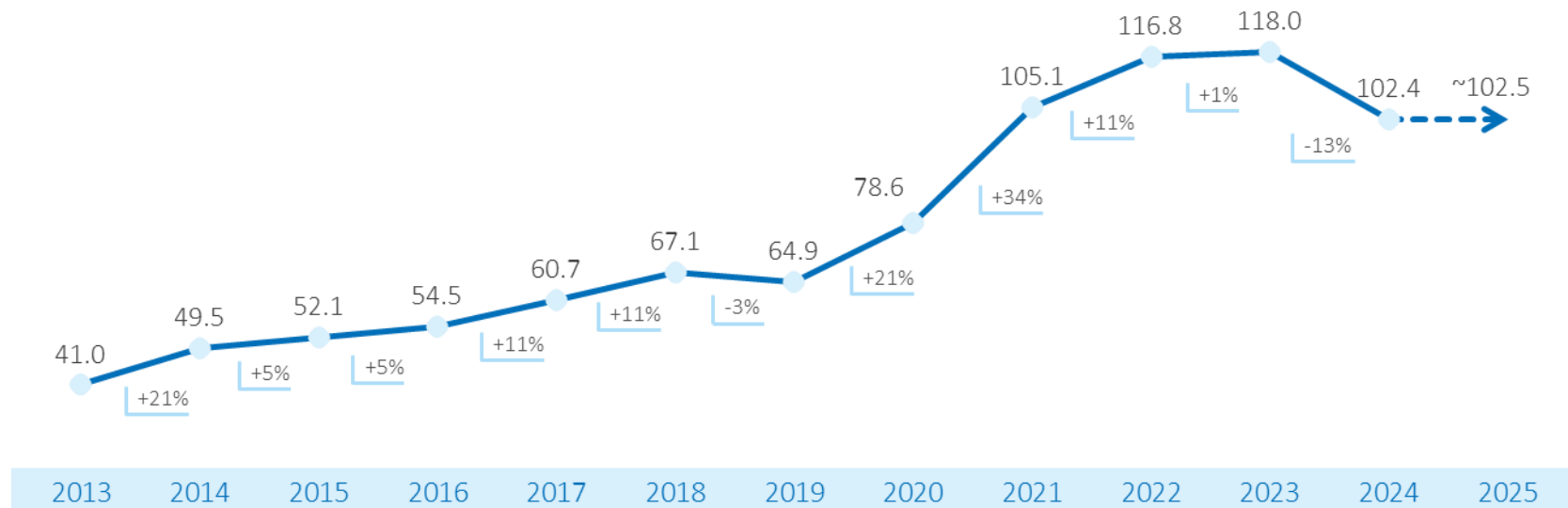


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## Finance KPIs –Revenue Guidance 2025

The revenue forecast for the 2025 financial year has been reduced to a range of Mio. EUR 100.0 - 105.0 due to market and geopolitical factors.



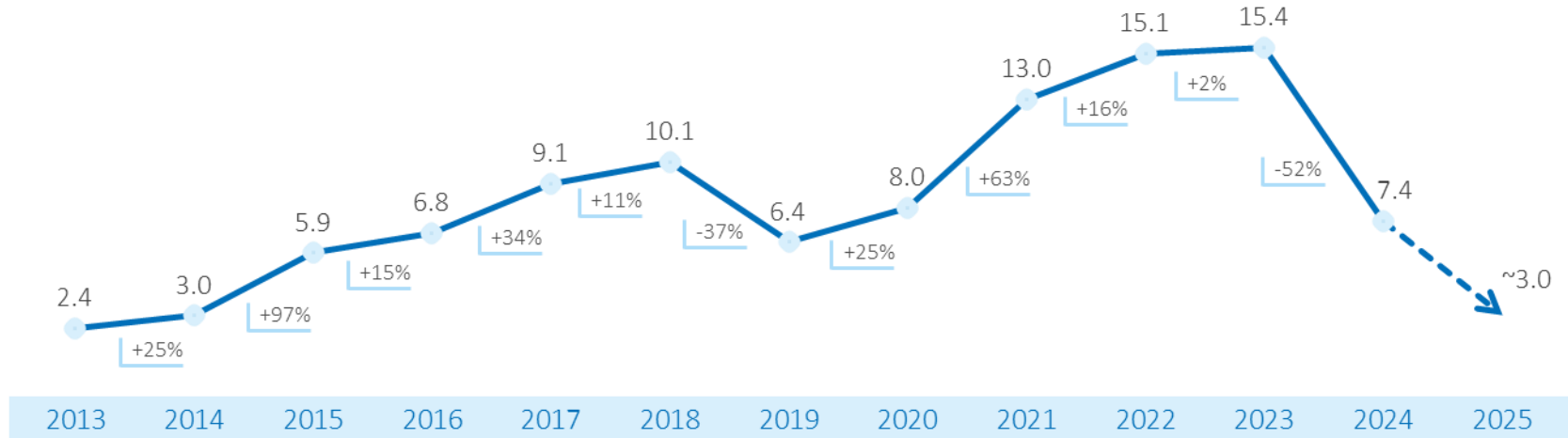
Note: Values in million EUR

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## Finance KPIs – EBIT Guidance 2025

The EBIT forecast for the 2025 financial year has been reduced to a range of Mio. EUR 2.0 - 4.0.

Restructuring expenses of around Mio. EUR 1.5 will have a negative impact on operating earnings.



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## Program NyFIT2025 - Circumstances

### Market Environment:

- Purchasing behavior, especially among large corporations, has changed completely. Long-term commitments or framework agreements are currently the exception rather than the rule.
- The recovery in demand is significantly slower than the market had predicted. Customers continue to postpone orders and delay projects, despite commitments.
- In some cases, customers have not yet sufficiently reduced their inventories. In addition, cash is once again of great importance, leading to additional restraint.

### Our Customers:

- The Market Environment has a certain impact on the Nynomic Group, but only to a limited extend.
- No relevant customers have canceled projects or withdrawn their end-products from the market.
- The mood in the industry is brightening, but this has yet to materialize in orders.
- The order backlog is considered to be of high quality and achievable in the short term.
- The volume sales is working on, is rising steadily and is not losing momentum.

## Program NyFIT2025 - Topics Covered and Goals

- The Nynomic Group had to and continues to adapt its cost base to the current economic environment and make it more flexible based on the foundations laid in recent years.
- Processes and procedures are reviewed, realigned to actual customer benefits and the necessary resources are adjusted.
- The workforce will become more flexible overall, productivity and efficiency will increase.
- Collaboration between subgroups will be further improved, expert knowledge better pooled and more strongly centralized.
- The corporate structure is being streamlined.
- All other costs beyond personnel costs are constantly reviewed, further adjusted, and where possible reorganized.

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## Summary

- The technologies and products of the Nynomic Group remain in demand and are by no means obsolete.
- Constant change in customer requirements and new applications are the norm and will continue to be a driver for new business and growth.
- The strategic positioning as a technology supplier without a market, application, or regional limitation supports the Group's resilience and is without alternative.
- The Nynomic Group must adapt to current market conditions, optimize its cost base, and increase productivity and efficiency.
- Underperformance in individual segments, products, and customer applications will be addressed more quickly, profitability is key and in main focus.

**Nynomic has a strong fundament and will return to growth and reasonable profitability.**



## Photonics - a Key Enabling Technology

“The 21st century will be the century of the photon, as much as the 20th century was the century of the electron.”\*

**Nynomic is playing a key role in supporting and enabling many fields with its high technology**

- High-precision measurement and processing of light
- Spectroscopy and photometry as core technology
- Smart Sensor concepts – easy to use and ready to scale up
- Ready to integrate in high-scalable machines, systems and vehicles
- Supporting digitalization and modularization in production facilities
- Cloud solution – fully scalable from web platforms to on-premise
- Data processing and prediction based on Artificial Intelligence / Neuronal Networks

\* „Visions for Photonics“ published by the European Technology Platform Photonics21

NYNOMIC  
THE PHOTONICS GROUP



Thank you!

## Disclaimer

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All these statements are based on assumptions made by the Executive Board using information available to it at the time.

Should these assumptions prove to be wholly or partly incorrect, or should further risks arise, actual business performance may differ from that expected.

The Executive Board therefore cannot assume any liability for the statements made.