

Recommendation: Buy

Price target: 56.00 Euro

Upside potential: +54 percent

Share data

Share price	36.40 Euro (XETRA)
Number of shares (in m)	6.49
Market cap. (in EUR m)	236.3
Enterprise Value (in EUR m)	247.6
Code	M7U
ISIN	DE000A0MSN11

Performance

52 week high (in EUR)	39.50
52 week low (in EUR)	24.95
3 M relative to CDAX	+8.1%
6 M relative to CDAX	-11.7%



Source: Capital IQ

Shareholder structure

Management & supervisory board c.	21.4%
Free float c.	78.6%

Calendar

AGM	29 June 2023
Hamburger Investorentage	23 August 2023

Changes in estimates

	2023e	2024e	2025e
Sales (old)	132.2	152.6	176.3
Δ in %	-	-	-
EBIT (old)	17.8	23.5	31.7
Δ in %	-	-	-
EPS (old)	1.77	2.28	3.20
Δ in %	-18.1%	-14.9%	-13.4%

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Q1: Slow start to the year does not come as a surprise – Significant growth momentum already visible for the following quarters

Nynomic AG yesterday reported first quarter results which show the volatile business performance that had already been announced by the company on release of the full-year results. Accordingly, sales and earnings are well below the historically high results achieved in the previous year. However, there is high visibility on the part of the management into a return to the dynamic growth trajectory of the last quarters, especially in the second half of the year. Before, the company had presented the 2022 annual report which we have now integrated into our model.

Sales decline over record Q1 2022: In Q1, the company generated consolidated sales of EUR 21.6m (-23.4% yoy). The substantial top line decline should mainly be attributable to delayed call-offs of various customers from the semiconductor and engineering industries. This is seen to have led to a substantial decline in sales in the Clean Tech segment in particular. The remaining segments are expected to have developed according to plan, driven by the respective strong growth trends. Fortunately, the still tense supply chains did not have any adverse effect on the company's sales development.

Earnings impacted by temporary overcapacities In the first quarter, Nynomic generated operating earnings (EBIT) of EUR 1.5m (-63.4% yoy; margin: 6.9%, PY: 14.5%). The underutilization of capacities which is due to the significant top line decline should have been the sole reason for this decline. According to the management, the company can still pass on a large amount of the growing material and production costs to the end customers.

High business dynamics visible in the following quarters in our view: In view of the foreseeable shift of revenues of major customers, Q1 developed according to plan according to the management. Consequently, the guidance for the current year has been confirmed (single-digit sales growth and further EBIT margin expansion). Handover dates for different systems solutions of the group have been confirmed with a large number of customers. This is expected to result in a significant increase in sales and earnings already in Q2. The management has communicated that EBIT should more or less double in the subsequent quarter. On top, several deliveries of large-scale orders have already been scheduled for H2. As a result, Nynomic anticipates a "clearly disproportionate rise" in the second half of the year. In this context, we expect positive news flow on the delivery of the first systems of the newly developed tablet press from FETTE Compacting. Furthermore, the company is expected to have acquired the first customers for the TactiScan in the German-speaking area. The various communicated growth impulses are also reflected in the order backlog of EUR 90.8m which has been further expanded compared to the end of 2022 (31.12.: EUR 89.5m).

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PYend: 31.12.	2021	2022	2023e	2024e	2025e
Sales	105.1	116.8	132.2	152.6	176.3
Growth yoy	33.8%	11.2%	13.2%	15.4%	15.6%
EBITDA	17.0	19.2	22.7	29.1	37.8
EBIT	13.0	15.1	17.8	23.5	31.7
Net income	7.9	7.5	9.0	12.6	18.0
Gross profit margin	62.1%	57.9%	58.8%	62.1%	62.4%
EBITDA margin	14.6%	16.2%	16.4%	17.2%	19.1%
EBIT margin	12.4%	12.9%	13.5%	15.4%	18.0%
Net Debt	7.6	4.9	-28.0	-44.0	-62.3
Net Debt/EBITDA	1.5	0.4	0.3	-1.2	-1.5
ROCE	18.2%	19.3%	22.1%	29.8%	39.3%
EPS	1.37	1.26	1.45	1.94	2.77
FCF per share	0.85	2.87	1.11	2.35	2.46
Dividend	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%
EV/Sales	2.4	2.1	1.9	1.6	1.4
EV/EBITDA	14.6	12.9	10.9	8.5	6.6
EV/EBIT	19.1	16.4	13.9	10.5	7.8
P/E	26.6	28.9	25.1	18.8	13.1
P/B	3.8	3.3	2.4	2.1	1.8

Source: Company data, Montega, Capital IQ

Figures in EUR m, EPS in EUR, Price: 36.40

Annual report reveals higher minority results than expected: The preliminary key figures communicated in March were confirmed with the publication of the annual report. Based on the significantly higher profitability of the Tec5 subsidiaries in the USA and China, which are consolidated on a pro-rata basis (50% of voting rights), the dividends of the minority shareholders of EUR 2.5m are well above our expectations (EUR 0.8m), so that the net income of some EUR 1.7m is below our expectation. As we expect the strong profitability of the foreign subsidiaries to continue, we have significantly increased the results applicable to minorities from 2023 to 2025.

Free cash flow generation stronger than predicted: Conversely, Nynomic has generated much higher free cash flows in 2022 than we had assumed (EUR 6.6m; MONE old: EUR 3.8m). The increase in working capital was roughly EUR 3m lower than we had projected. Since we expect comparable working capital dynamics in the following years, we have adjusted our assumption for the development of this figure over the entire forecast period and now assume an average working capital ratio of 19.9% (previously: 22.1%). We also anticipate a higher free cash flow generation which however is offset by the minorities we have taken into consideration in our model.

Conclusion: As expected, Nynomic's first quarter got off to a weaker start, but 2023 is likely to eventually lead to renewed growth. Despite this pullback on a quarterly basis, we consider the investment case to still be intact. We are still convinced that the guidance will be met, which is also supported by the strong historical track record of the management board. Having rolled forward our DCF model, we confirm our buy rating with an unchanged price target of EUR 56.00.

COMPANY BACKGROUND

The Nynomic AG was founded in 1995 under the name of m-u-t GmbH Meßgeräte für Medizin- und Umwelttechnik and is based in Wedel near Hamburg. The company's origins are in the system integration of spectroscopy in medical and biotechnology. Today, the group is the leading full-line supplier of non-contact optical measurement technology. Unlike the classical techniques, such a measurement process does not only analyse the pure geometry but also the properties of objects. For instance, it can measure attributes such as colour, temperature, density or chemical composition in a non-contact and non-destructive way. The company markets both independent brands and white label products. It has access to the most important sales markets through its ten internationally positioned subsidiaries, benefits from a local support of customers and a well-developed sales and logistics network.

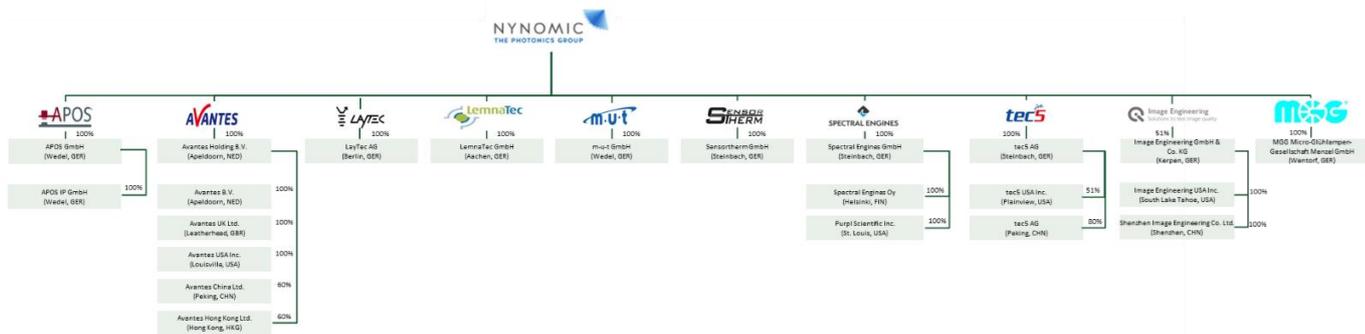
As a system supplier of individual components as well as complete equipment, Nynomic attends to a wide range of OEMs in different end markets along the entire value chain. Thanks to the successfully implemented buy and build strategy of the past years, Nynomic can offer its diversified product portfolio to numerous fields of applications both in the B2B and the emerging B2C sector, e.g. around the smart home megatrend. Amongst others, measurement technology is used in medical technology, in the chemicals industry, pharmaceutical industry, agriculture, environmental technology, semiconductor industry as well as in a broad array of applications in the entire industrial sector. Some of the most important milestones in the company's history are shown below.

- 1995** Foundation of m-u-t GmbH with a focus on measurement devices for medical and environmental technology
- 2007** Conversion into a stock corporation and listing on the Frankfurt Stock Exchange
- 2007** Shareholding in tec5 AG (51%), a supplier of spectroscopy solutions
- 2008** Acquisition of the majority stake in Avantes Holding B.V. (51%), a manufacturer of fibre optic spectroscopy devices
- 2011** Increase in the stake in tec5 AG by another 44% to 95%
- 2012** Restructuring of the business units
- 2014** Outsourcing of the operating business to the m-u-t GmbH
- 2015** Replacement of the Executive Board by Maik Müller (CEO) and Fabian Peters (CFO)
- 2016** Majority stake in APOS GmbH (55%), a spectroscopy supplier for the wood processing industry and complete acquisition of tec5 AG
- 2017** Complete acquisition of Avantes Holding B.V. as well as majority stake and integration of LayTec AG (95.6%), a market leader for process-integrated measurement technology and MEMS-based spectral sensors
- 2018** Capital increase by way of contribution in kind and acquisition of the remaining shares in LayTec AG
- 2018** Change of name to Nynomic AG
- 2018** Entry into the B2C market through the acquisition of Spectral Engines Oy (75%) and first strategic order from the area of end devices for the B2C market from Bosch-Siemens-Hausgeräte GmbH
- 2019** Acquisition of LemnaTec GmbH, a specialist for plant phenotyping
- 2019** Entry into the market of infrared temperature measurement by the acquisition of Sensortherm GmbH
- 2020** Acquisition of the remaining stake in Spectral Engines Oy and integration into Spectral Engines GmbH

2021 Majority stake in Image Engineering GmbH & Co. KG (51%), a manufacturer for image quality test equipment

2021 Acquisition of MGG Micro-Glühlampen-Gesellschaft Menzel GmbH, a specialist for micro light bulbs

With its roughly 499 employees, Nynomic generated revenue of EUR 105.2m and EBIT of EUR 13.0m in FY 2021. The organigram below gives an overview of the group’s organisational structure.



Source: Company

Shareholdings

Nynomic accompanies its customers along the entire value chain and offers different degrees of vertical integration and individual product modifications via its subsidiaries. The Nynomic AG acts as a subordinate financial holding and fulfils strategic functions within the group. All shareholdings have the same technological focus and support the vertical integration.

- **Avantes Holding B.V.**, which was acquired in 2008, is the basis for optical measuring cells and spectrometers. The company which is specialised in the miniaturisation of spectroscopy devices and software solutions develops and produces spectrometers, light sources for UV/VIS/NIR, fibre-optics and accessories. In addition, the company adjusts equipment according to customer-specific requirements. The Avantes group has access to all important markets through its own subsidiaries, enabling the company to locally support its OEM customers. The products are used, for instance, in biotechnology, the chemical and food industries as well as in thin film analysis for the production of solar cells.
- The **tec5 AG** has been part of the Nynomic group since 2007 and manufactures high-quality products for the detector array spectroscopy of OEM components as well as drive electronics. The company also covers the next step of the value chain and combines individual parts from Avantes B.V. to create full systems, which are directly sold to OEM and industrial clients as a standard solution under the company’s own name. tec5 has also access to the most important end markets via its subsidiaries.
- Operating subsidiary **m-u-t GmbH** produces products for the permanent, non-contact and non-destructive optical measurement technology. Using its proprietary know-how, m-u-t GmbH transforms the products of other group companies into innovative applications. The resulting customised solutions are then produced, e.g. as series equipment, and sold into the market. The company has a broad product range which, amongst others, includes sensorics, laboratory automation, medical technology, and spectroscopy.
- **APOS GmbH** supplies Nynomic’s customers with spectroscopic measurement systems, specifically for the wood processing industry. APOS is the technology and know-how leader in this niche market and is focused on applications with a high scalability. The products are typically used in the wood products industry, in biomass power plants and other bulk material applications.

- The internationally active **LayTec AG** is the market-leading supplier of process-integrated measurement technology with a focus on laser and LED production. Since the company's acquisition in 2017, the company-specific solutions are also increasingly used in photovoltaic, surface coating and in the semiconductor industry. For instance, the products can be employed in the in-situ process control of LEDs and semiconductor lasers. They are also suited for the real-time analysis of manufacturing processes as optical in-line metrology in the solar cell industry. Another product from LayTec, a measurement system for VCSEL lasers (vertical cavity surface-emitting laser), is used for Face-ID technologies in smartphones.
- **Spectral Engines GmbH** (initially: Spectral Engines Oy) develops and produces extremely compact low-cost spectral sensors, which can be used both in industrial applications and in the consumer segment. By acquiring this company, Nynomic laid the foundation for its entry in the area of end devices for the B2C segment. The products of Spectral Engines can be used in mobile devices at a reasonable price and thus predominantly target applications in the fields of smart home, smart industry and smart agriculture. A quick and reliable measurement is guaranteed with the help of the patented MEMS interferometer, which is already used as a food scanner in smartphones. With the help of an app and the corresponding cloud-based software, data is synchronised in real-time and is consistently optimised by machine learning. Following the takeover of a majority stake (75%) in May 2018, Nynomic acquired the remaining stake of the company in May 2020. In the same year, parts of the operating business were relocated from Finland to Germany as Spectral Engines Oy was integrated into Spectral Engines GmbH.
- **LemnaTec GmbH** is a specialist for hardware and software systems for digital plant phenotyping. The company's solutions enable a contact-free analysis of plants thanks to complex sensor technology helping to determine both essential growth and quality characteristics (e.g. size, shape and colour as characteristics for shoot and root growth) as well as physiological parameters (e.g. water and nutrient content or photosynthesis). These analyses provide fundamental indicators for the breeding and optimisation of seeds and crops in modern industrial agriculture. The areas of application span from agrochemistry, agronomy and plant research to practical breeding and include both small applications in the laboratory and large-scale installations for greenhouses and open fields.
- **Sensortherm GmbH** is a specialist in infrared measuring technology and offers numerous applications for non-contact, precise and quick temperature measurements. With an experience of more than 30 years the company is an industry-wide technology leader in this market. The pyrometers developed by Sensortherm are among the world's most efficient measuring devices of this kind thanks to their ability of a fully digital signal processing and signal output. Amongst others, pyrometers are used to control and regulate the process temperatures in laser systems. For this reason, they are of central importance for the steel industry, for instance, to pave the way for the best possible product quality by avoiding temperature deviations.
- **Image Engineering GmbH & Co. KG** has been part of the Nynomic group since 2021. The company's test charts, analysis software, measurement and illumination devices provide clients with the means to test and evaluate the image quality of their cameras more accurately. This is of great importance for applications with high requirements to image quality, for instance cameras for autonomous driving. The company's customers come from different (product) sectors such as photography, mobile phone, automotive and ADAS systems, security, broadcast, machine vision, medical/endoscopy, and archiving.
- **MGG Micro-Glühlampen-Gesellschaft Menzel GmbH** is a specialist for micro light bulbs. The company offers more than 5,000 different types of lamps as standardised catalogue goods. Moreover, the company also develops and produces light projection, lens-ended and special lamps according to customers'

need. In addition to infrared technology, electrical engineering, aviation and aerospace, medical engineering, telecommunications, machine tooling and defence electronics, the most frequent applications also include optical measuring technology and spectroscopy.

Segment analysis

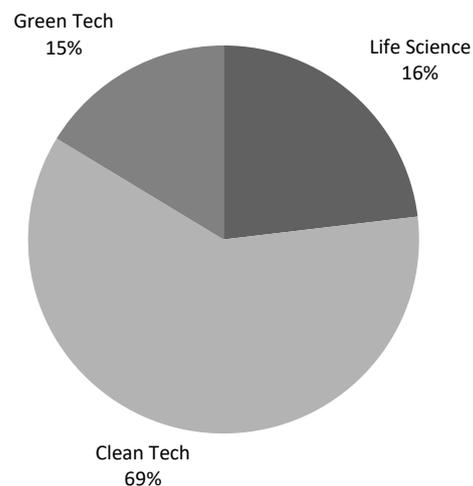
Nynomic’s operating business activities are divided in the Life Science, Green Tech and Clean Tech reporting segments.

Life Science (16% of total revenue in 2022): The products in this segment are mainly used in the pharma industry, in medical technology and biotechnology. The core products are optical sensors, spectroscopy systems and automation solutions for laboratories and research institutes, which can be used in a wide array of applications. Future potential, e.g. in research, is tapped by patent and licensing rights in analytical engineering.

Green Tech (15%): This segment develops and produces individual solutions for agriculture, specifically for applications in the area of intelligent farming. The increasingly industrialised and automated agricultural sector is perfectly aligned by efficiency-enhancing processes such as the sensor-based analysis of soils and crop, the automated application of fertilizer, and radio-controlled animal feed. Additionally, the use of spectroscopy sensors supports producers in fulfilling regulatory quality requirements. The use of solar modules also falls under this segment.

Clean Tech (69%): This segment comprises a broad range of solutions for the industry sector. The broad areas of application span from individual optical sensors to customer-specific end-to-end solutions. The target markets are the chemical industry, food applications and the semiconductor industry. The automated inspection of processes helps to make the wafer and display production more efficient and guarantees a higher quality standard.

Sales by segment (2022)



Source: Company

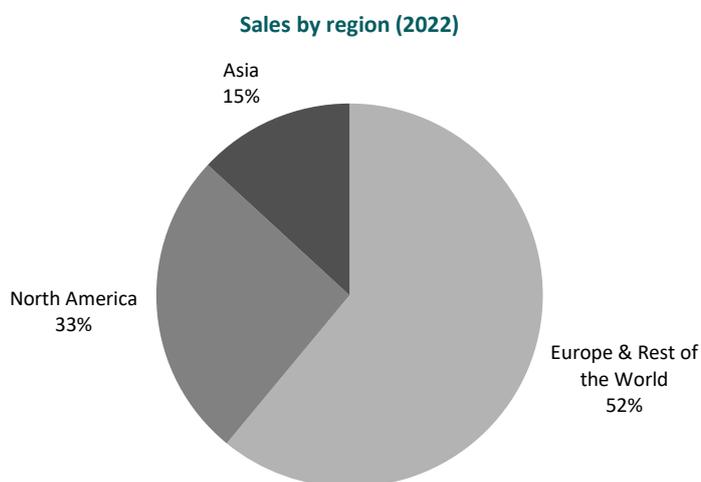
Products

The group’s product solutions are all built on a spectral sensor technology platform. This measurement technology allows a non-destructive and non-contact analysis of product characteristics, as it measures the wavelength reflected by an object. These values can be specified in a connected database and the element can be clearly assigned. The procedure is universally applicable and can be easily integrated into the customers’ different process chains. Based on the relevant spectroscopy processes (UV/VIS/NIR/RAMAN/LIBS) the application solutions can be designed for a broad number of end markets. Thanks to Nynomic’s vertical integration the customers can choose between standard products and highly specific full systems, which increase the efficiency of production processes.

Nynomic also accompanies customers along the entire value chain in various end markets. The company has already gained significant experience in a multitude of industries and has a broad problem-solving expertise in the area of process-integrated online measurement technology. The end user is involved in the product development at a very early stage and benefits from Nynomic’s technology and know-how leadership. This leads to close customer relationships which often entail long-term contracts as well as exclusive supplier agreements.

Markets and sales

The branches and the sales network of Nynomic lead to a strong international distribution of sales. In addition to the production facilities, which are mainly located in Europe, the company has many subsidiaries and distribution facilities on other continents, supporting the local and direct customer service. In 2022, the group generated some 52% of sales in Europe. The remaining share is mainly generated in the USA, which accounted for some 33% of 2022 sales and is an important core market. The Asian continent accounts for 15% of Group sales.



Source: Company

Experienced management

Maik Müller (CEO) has been appointed to the Executive Board of Nynomic AG in May 2015. He is responsible for Technology, Operations, and Research and Development. The graduate engineer (Dipl. Ingenieur) previously has been working in management positions for several years. In parallel, he was a member of the Executive Board of tec5 AG for many years, which today is a subsidiary of Nynomic. At that time, he contributed greatly to the establishment of the company. Maik Müller has many years of experience in management, especially in research and development as well as high-tech consulting. In 2022, he extended his contract prematurely until December 31, 2026.

Fabian Peters (CFO) has worked for the group since October 2013 and has been appointed to the Executive Board in 2015. The graduate tax consultant (Diplom-Finanzwirt) is responsible for Finance, Controlling, Organisation and Investor Relations. In parallel, he is Managing Director of m-u-t GmbH. Prior to joining the group, Fabian Peters was the CFO of the L&O group for many years, worked at Versatel AG in the field of finance and held several management positions in the insurance industry. In 2021, Fabian Peters' contract was prematurely extended until December 31, 2026.

Shareholder structure

As a result of the last capital increase, the share capital amounts to 6.5 million euros, which is divided into the same number of no-par shares. All shares are bearer shares and carry voting rights. Approximately 21.4% of the shares are held by members of the management and the supervisory board. The remaining shares are in free float.

APPENDIX

DCF Model

Figures in m	2023e	2024e	2025e	2026e	2027e	2028e	2029e	Terminal Value
Sales	132.2	152.6	176.3	204.8	225.2	246.6	266.4	273.0
<i>Change yoy</i>	13.2%	15.4%	15.6%	16.1%	10.0%	9.5%	8.0%	2.5%
EBIT	17.8	23.5	31.7	37.0	37.8	39.7	42.6	43.7
<i>EBIT margin</i>	13.5%	15.4%	18.0%	18.1%	16.8%	16.1%	16.0%	16.0%
NOPAT	12.4	16.4	22.0	25.7	26.5	27.8	29.8	30.6
Depreciation	4.9	5.5	6.1	7.4	7.7	8.0	8.2	8.0
<i>in % of Sales</i>	3.7%	3.6%	3.5%	3.6%	3.4%	3.2%	3.1%	2.9%
Change in Liquidity from								
- Working Capital	1.4	-1.7	-5.3	-6.3	-5.0	-3.6	-3.9	-1.1
- Capex	-3.5	-3.7	-4.2	-4.7	-5.9	-6.9	-7.5	-8.0
<i>Capex in % of Sales</i>	2.7%	2.4%	2.4%	2.3%	2.6%	2.8%	2.8%	2.9%
Other	-2.8	-3.3	-3.8	-4.4	-4.0	-4.0	-5.0	-3.0
Free Cash Flow (WACC model)	12.4	13.3	14.8	17.7	19.3	21.3	21.6	26.5
WACC	7.84%	7.84%	7.84%	7.84%	7.84%	7.84%	7.84%	7.84%
Present value	11.9	11.9	12.3	13.6	13.7	14.0	13.2	281.9
Total present value	11.9	23.8	36.1	49.6	63.4	77.4	90.7	372.6

Valuation

Total present value (Tpv)	372.6
Terminal Value	281.9
Share of TV on Tpv	76%
Liabilities	37.9
Liquidity	26.6
Equity value	361.3

Number of shares (mln)	6.49
Value per share (EUR)	55.65
+Upside / -Downside	53%
Share price	36.40

Model parameter

Debt ratio	30.0%
Costs of Debt	3.0%
Market return	9.0%
Risk free rate	2.5%

Beta	1.20
WACC	7.8%
Terminal Growth	2.5%

Growth: sales and margin

Short term: Sales growth	2023-2026	15.7%
Mid term: Sales growth	2023-2029	12.4%
Long term: Sales growth	from 2030	2.5%
Short term: Margin growth	2023-2026	16.2%
Mid term: Margin growth	2023-2029	16.3%
Long term: Margin growth	from 2027	16.0%

Sensitivity Value per Share (EUR)

WACC	1.75%	2.25%	2.50%	2.75%	3.25%
8.34%	45.99	48.78	50.35	52.07	56.00
8.09%	48.06	51.14	52.88	54.79	59.20
7.84%	50.31	53.71	55.65	57.79	62.75
7.59%	52.75	56.54	58.71	61.10	66.72
7.34%	55.42	59.64	62.08	64.78	71.18

Terminal Growth

Sensitivity Value per Share (EUR)

WACC	15.50%	15.75%	16.00%	16.25%	16.50%
8.34%	48.97	49.66	50.35	51.04	51.73
8.09%	51.41	52.15	52.88	53.62	54.35
7.84%	54.09	54.87	55.65	56.44	57.22
7.59%	57.04	57.87	58.71	59.54	60.38
7.34%	60.29	61.18	62.08	62.97	63.87

EBIT-margin from 2030e

P&L (in Euro m) Nynomic AG	2020	2021	2022	2023e	2024e	2025e
Sales	78.6	105.1	116.8	132.2	152.6	176.3
Increase / decrease in inventory	2.6	2.2	3.1	2.6	3.1	3.5
Own work capitalised	0.2	0.1	0.1	0.1	0.3	0.4
Total sales	81.3	107.4	119.9	135.0	155.9	180.2
Material Expenses	32.6	46.5	51.2	52.9	60.7	68.8
Gross profit	48.8	60.8	68.7	82.1	95.2	111.4
Personnel expenses	28.5	33.5	36.9	44.0	48.9	53.7
Other operating expenses	9.5	11.5	13.6	16.2	18.0	20.8
Other operating income	0.6	1.1	0.9	0.8	0.8	0.9
EBITDA	11.4	17.0	19.2	22.7	29.1	37.8
Depreciation on fixed assets	2.7	3.2	3.4	4.1	4.7	5.3
EBITA	8.8	13.8	15.7	18.6	24.3	32.5
Amortisation of intangible assets	0.8	0.8	0.7	0.8	0.8	0.8
Impairment charges and Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	8.0	13.0	15.1	17.8	23.5	31.7
Financial result	-0.7	-0.6	-0.7	-0.8	-0.8	-0.4
Result from ordinary operations	7.3	12.4	14.3	17.0	22.7	31.3
Extraordinary result	0.0	0.0	0.0	0.0	0.0	0.0
EBT	7.3	12.4	14.3	17.0	22.7	31.3
Taxes	2.1	2.9	4.4	5.2	6.9	9.6
Net Profit of continued operations	5.2	9.5	9.9	11.9	15.8	21.7
Net Profit of discontinued operations	0.0	0.0	0.0	0.0	0.0	0.0
Net profit before minorities	5.2	9.5	9.9	11.9	15.8	21.7
Minority interests	0.8	1.7	2.5	2.8	3.3	3.8
Net profit	4.4	7.9	7.5	9.0	12.6	18.0

Source: Company (reported results), Montega (forecast)

P&L (in % of Sales) Nynomic AG	2020	2021	2022	2023e	2024e	2025e
Sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Increase / decrease in inventory	3.3%	2.1%	2.6%	2.0%	2.0%	2.0%
Own work capitalised	0.3%	0.1%	0.0%	0.1%	0.2%	0.2%
Total sales	103.6%	102.2%	102.7%	102.1%	102.2%	102.2%
Material Expenses	41.5%	44.3%	43.9%	40.0%	39.8%	39.0%
Gross profit	62.1%	57.9%	58.8%	62.1%	62.4%	63.2%
Personnel expenses	36.2%	31.8%	31.6%	33.3%	32.0%	30.5%
Other operating expenses	12.1%	11.0%	11.6%	12.2%	11.8%	11.8%
Other operating income	0.8%	1.1%	0.8%	0.6%	0.5%	0.5%
EBITDA	14.6%	16.2%	16.4%	17.2%	19.1%	21.4%
Depreciation on fixed assets	3.4%	3.0%	2.9%	3.1%	3.1%	3.0%
EBITA	11.2%	13.1%	13.5%	14.1%	16.0%	18.4%
Amortisation of intangible assets	1.0%	0.8%	0.6%	0.6%	0.5%	0.5%
Impairment charges and Amortisation of goodwill	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBIT	10.1%	12.4%	12.9%	13.5%	15.4%	18.0%
Financial result	-0.8%	-0.6%	-0.6%	-0.6%	-0.5%	-0.2%
Result from ordinary operations	9.3%	11.8%	12.3%	12.9%	14.9%	17.8%
Extraordinary result	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EBT	9.3%	11.8%	12.3%	12.9%	14.9%	17.8%
Taxes	2.7%	2.7%	3.8%	3.9%	4.5%	5.4%
Net Profit of continued operations	6.6%	9.1%	8.5%	9.0%	10.4%	12.3%
Net Profit of discontinued operations	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net profit before minorities	6.6%	9.1%	8.5%	9.0%	10.4%	12.3%
Minority interests	1.0%	1.6%	2.1%	2.1%	2.1%	2.1%
Net profit	5.6%	7.5%	6.4%	6.8%	8.2%	10.2%

Source: Company (reported results), Montega (forecast)

Balance sheet (in Euro m) Nynomic AG	2020	2021	2022	2023e	2024e	2025e
ASSETS						
Intangible assets	36.2	42.2	46.9	47.4	48.0	48.6
Property, plant & equipment	14.7	17.3	19.0	17.1	14.7	12.1
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	50.9	59.5	65.9	64.5	62.6	60.7
Inventories	15.1	18.8	23.8	22.0	23.5	27.1
Accounts receivable	12.3	11.8	16.4	15.6	16.7	19.3
Liquid assets	22.1	26.7	26.6	59.0	74.5	92.4
Other assets	2.6	3.5	5.8	5.8	5.8	5.8
Current assets	52.1	60.8	72.6	102.4	120.5	144.5
Total assets	103.0	120.3	138.4	166.9	183.1	205.2
LIABILITIES AND SHAREHOLDERS' EQUITY						
Shareholders' equity	48.1	62.4	70.6	99.3	113.1	132.3
Minority Interest	2.9	4.1	6.4	7.9	9.9	12.4
Provisions	2.6	4.2	6.1	6.1	6.1	6.1
Financial liabilities	39.4	34.4	31.5	31.0	30.5	30.0
Accounts payable	4.5	4.8	6.6	5.4	6.3	7.2
Other liabilities	5.6	10.4	17.1	17.1	17.1	17.1
Liabilities	52.0	53.8	61.4	59.7	60.1	60.5
Total liabilities and shareholders' equity	103.0	120.3	138.4	166.9	183.1	205.2

Source: Company (reported results), Montega (forecast)

Balance sheet (in %) Nynomic AG	2020	2021	2022	2023e	2024e	2025e
ASSETS						
Intangible assets	35.1%	35.0%	33.9%	28.4%	26.2%	23.7%
Property, plant & equipment	14.3%	14.4%	13.7%	10.2%	8.0%	5.9%
Financial assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Fixed assets	49.5%	49.4%	47.6%	38.6%	34.2%	29.6%
Inventories	14.6%	15.6%	17.2%	13.2%	12.8%	13.2%
Accounts receivable	11.9%	9.8%	11.9%	9.3%	9.1%	9.4%
Liquid assets	21.5%	22.2%	19.2%	35.4%	40.7%	45.0%
Other assets	2.5%	2.9%	4.2%	3.5%	3.1%	2.8%
Current assets	50.6%	50.6%	52.4%	61.4%	65.8%	70.4%
Total Assets	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
LIABILITIES AND SHAREHOLDERS' EQUITY						
Shareholders' equity	46.7%	51.8%	51.0%	59.5%	61.8%	64.5%
Minority Interest	2.8%	3.4%	4.6%	4.7%	5.4%	6.0%
Provisions	2.5%	3.5%	4.4%	3.7%	3.3%	3.0%
Financial liabilities	38.2%	28.6%	22.8%	18.6%	16.7%	14.6%
Accounts payable	4.3%	4.0%	4.8%	3.2%	3.4%	3.5%
Other liabilities	5.4%	8.6%	12.4%	10.3%	9.4%	8.4%
Total Liabilities	50.5%	44.7%	44.4%	35.8%	32.8%	29.5%
Total Liabilities and Shareholders' Equity	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Source: Company (reported results), Montega (forecast)

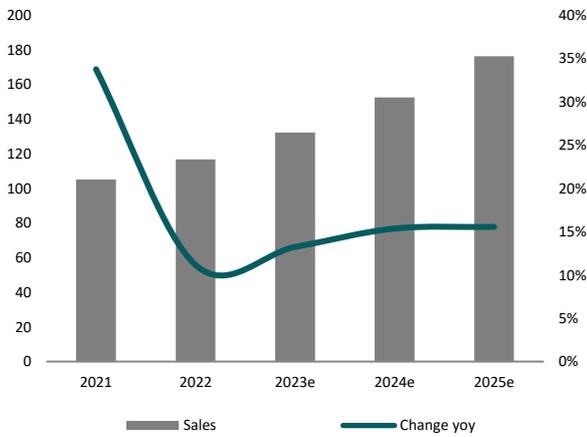
Statement of cash flows (in Euro m) Nynomic AG	2020	2021	2022	2023e	2024e	2025e
Net income	5.2	9.5	9.9	11.9	15.8	21.7
Depreciation of fixed assets	2.7	3.2	3.4	4.1	4.7	5.3
Amortisation of intangible assets	0.8	0.8	0.7	0.8	0.8	0.8
Increase/decrease in long-term provisions	-0.3	0.0	0.0	0.0	0.0	0.0
Other non-cash related payments	1.9	5.9	0.5	0.0	0.0	0.0
Cash flow	10.2	19.4	14.6	16.8	21.4	27.8
Increase / decrease in working capital	-3.9	-1.6	-4.8	1.4	-1.7	-5.3
Cash flow from operating activities	6.4	17.8	9.8	18.1	19.7	22.5
CAPEX	-1.9	-1.4	-3.2	-3.5	-3.7	-4.2
Other	-5.1	-3.9	0.6	0.0	0.0	0.0
Cash flow from investing activities	-7.0	-5.3	-2.6	-3.5	-3.7	-4.2
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Change in financial liabilities	0.2	-8.4	-2.8	-0.5	-0.5	-0.5
Other	12.1	-0.8	-4.7	18.3	0.0	0.0
Cash flow from financing activities	12.3	-9.2	-7.5	17.8	-0.5	-0.5
Effects of exchange rate changes on cash	-0.2	1.3	0.3	0.0	0.0	0.0
Change in liquid funds	11.7	3.4	-0.3	32.4	15.5	17.9
Liquid assets at end of period	22.1	26.7	26.7	59.0	74.5	92.4

Source: Company (reported results), Montega (forecast)

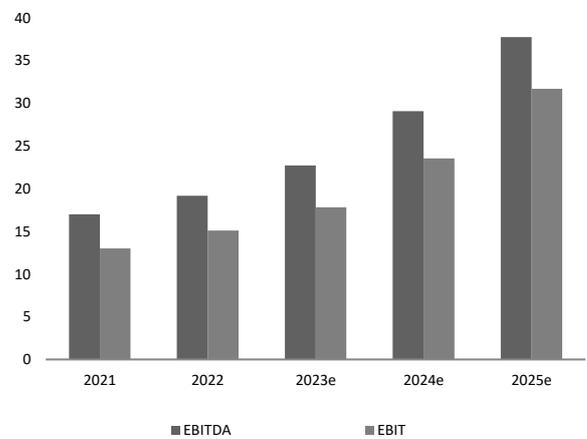
Key figures Nynomic AG	2020	2021	2022	2023e	2024e	2025e
Earnings margins						
Gross margin (%)	62.1%	57.9%	58.8%	62.1%	62.4%	63.2%
EBITDA margin (%)	14.6%	16.2%	16.4%	17.2%	19.1%	21.4%
EBIT margin (%)	10.1%	12.4%	12.9%	13.5%	15.4%	18.0%
EBT margin (%)	9.3%	11.8%	12.3%	12.9%	14.9%	17.8%
Net income margin (%)	6.6%	9.1%	8.5%	9.0%	10.4%	12.3%
Return on capital						
ROCE (%)	13.1%	18.2%	19.3%	22.1%	29.8%	39.3%
ROE (%)	13.3%	15.4%	11.2%	11.7%	11.7%	14.6%
ROA (%)	4.2%	6.5%	5.4%	5.4%	6.9%	8.8%
Solvency						
YE net debt (in EUR)	17.3	7.6	4.9	-28.0	-44.0	-62.3
Net debt / EBITDA	1.5	0.4	0.3	-1.2	-1.5	-1.7
Net gearing (Net debt/equity)	0.3	0.1	0.1	-0.3	-0.4	-0.4
Cash Flow						
Free cash flow (EUR m)	4.5	16.4	6.6	14.6	16.0	18.4
Capex / sales (%)	2%	1%	3%	3%	2%	2%
Working capital / sales (%)	25%	22%	23%	21%	19%	18%
Valuation						
EV/Sales	3.2	2.4	2.1	1.9	1.6	1.4
EV/EBITDA	21.7	14.6	12.9	10.9	8.5	6.6
EV/EBIT	31.1	19.1	16.4	13.9	10.5	7.8
EV/FCF	55.0	15.1	37.7	16.9	15.5	13.5
P/E	43.9	26.6	28.9	25.1	18.8	13.1
P/B	4.9	3.8	3.3	2.4	2.1	1.8
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Source: Company (reported results), Montega (forecast)

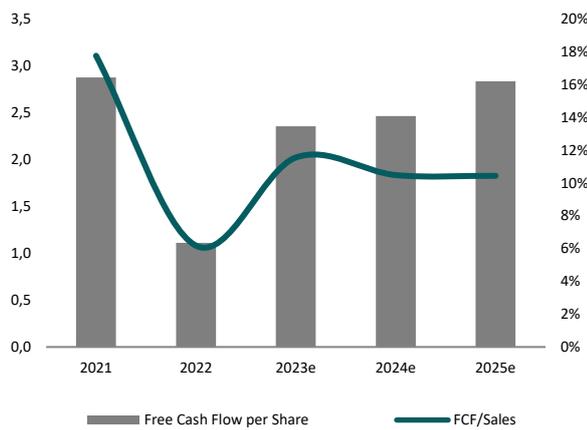
Sales development



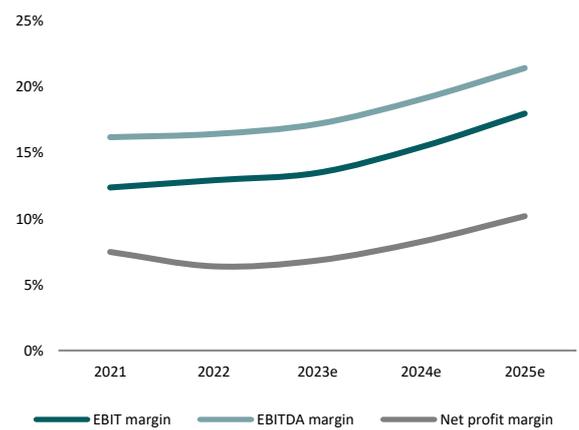
Earnings development



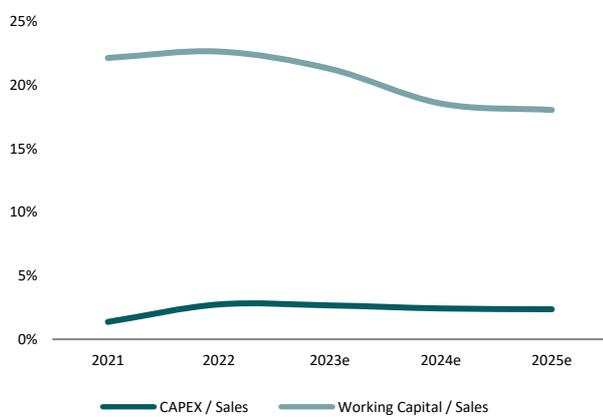
Free cash flow development



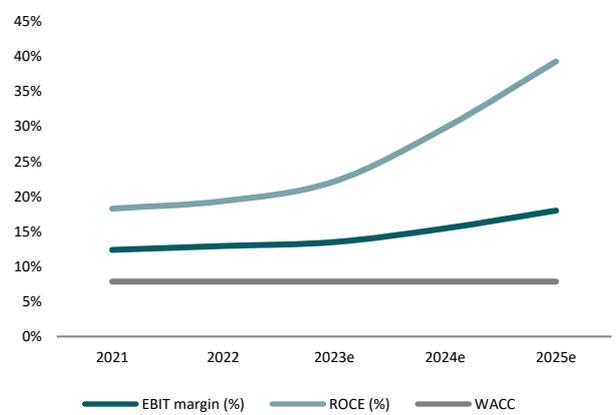
Margin development



Capex / Working Capital



EBIT-yield / ROCE



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Sources of information: The main sources of information for the preparation of this financial analysis are publications of the issuer as well as publicly available information of national and international media, which Montega regards as reliable. There have also been discussions with members of the management team or the investor relations division of the company concerned when preparing this analysis.

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Buy: The analysts at Montega AG believe the share price will rise during the next twelve months.

Hold: Upside/downside potential limited. No immediate catalyst visible.

Sell: The analysts at Montega AG believe the share price will fall during the next twelve months.

Authority responsible for supervision:

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Share price and recommendation history

Recommendation	Date	Price (EUR)	Price target (EUR)	Potential
Buy (Initiation)	01.04.2019	22.40	31.00	+38%
Buy	29.05.2019	17.80	30.00	+69%
Buy	13.08.2019	15.85	31.00	+96%
Buy	21.08.2019	15.00	31.00	+107%
Buy	27.09.2019	15.95	31.00	+94%
Buy	15.11.2019	17.25	27.00	+57%
Buy	21.11.2019	16.60	27.00	+63%
Buy	02.12.2019	17.25	27.00	+57%
Buy	05.03.2020	18.75	29.00	+55%
Buy	06.05.2020	16.35	29.00	+77%
Buy	18.05.2020	21.20	29.00	+37%
Buy	22.07.2020	22.00	31.00	+41%
Buy	14.09.2020	23.60	31.00	+31%
Buy	22.10.2020	23.20	31.00	+34%
Buy	27.10.2020	29.50	34.00	+15%
Buy	25.02.2021	37.40	45.00	+20%
Buy	10.03.2021	39.90	45.00	+13%
Buy	18.03.2021	37.00	45.00	+22%
Buy	12.05.2021	36.80	47.00	+28%
Buy	14.06.2021	38.10	50.00	+31%
Buy	23.06.2021	41.80	50.00	+20%
Buy	17.08.2021	45.80	51.00	+11%
Hold	05.10.2021	48.00	52.00	+8%
Hold	03.11.2021	49.90	52.00	+4%
Buy	25.01.2022	35.30	52.00	+47%
Buy	25.03.2022	36.70	52.00	+42%
Buy	13.05.2022	31.05	52.00	+67%
Buy	22.08.2022	30,20	52,00	+72%
Buy	04.11.2022	33.05	56.00	+69%
Buy	15.03.2023	34.15	56.00	+64%
Buy	15.05.2023	32.80	56.00	+71%
Buy	31.05.2023	36.40	56.00	+54%