(Scale All Share, Technology)



Buy EUR 28.00		Value Indicators: DCF:	EUR 28.01	Share data: Bloomberg: Reuters: ISIN:
EUR 20.00		Market Snapshot:	EUR m	Shareholders
		Market cap:	116.6	Freefloat
Deiro	EUD 00 00	No. of shares (m):	5.1	Management*
Price	EUR 23.00	EV:	119.9	Founder*
Upside	21.7 %	Freefloat MC:	80.5	
		Ø Trad. Vol. (30d):	36.94 th	

Share data:		Description:				
Bloomberg: Reuters: ISIN:	M7U GR M7UG DE000A0MSN11	Nynomic provides contactless and non-distructive optical metrology systems				
Shareholders:		Risk Profile (WRe):	2019e			
Freefloat	69.0 %	Beta:	1.4			
Management*	2.0 %	Price / Book:	6.2 x			
Founder*	29.0 %	Equity Ratio:	37 %			
		Net Fin. Debt / EBITDA:	0.8 x			
		Net Debt / EBITDA:	0.8 x			

# Nynomic acquires remaining share in Spectral Engines

Nynomic has bought the remaining share of its subsidiary Spectral Engines. In May 2018, Nynomic acquired 75% of Spectral Engines for approx. EUR 12m with the option to buy the remaining 25% in 2023. Given the successful development of Spectral Engines and the attractive prospects for the future, we consider it good news that Nynomic has bought the remaining shares ahead of the original schedule. The purchase price was not disclosed.

The Finnish company develops and produces smart sensor technologies (NIRONE) for the B2C market. Its sensors allow customer applications to scan and analyse in real time at significantly lower size and cost than a fully-fledged spectrometer. Additionally it provides cloudbased software for data reconciliation. The products can be used in smart industry, smart farming, smart homes and mobile devices.

Although the top-line contribution should still be limited (WRe 2019 EUR 3.5m), Spectral Engines' sensors were well received by the market and are one of the most promising technologies in Nynomic's portfolio. Shortly after the NIRONE sensor reached market maturity in 2018, Spectral Engines announced a first order from BSH (Bosch- Siemens-Hausgeraete), a leading German producer of white goods. Late last year, the company started marketing a measurement device for cannabis and thus a second B2C market with notable revenue potential. The market release is on track and the tool will soon be enabled to measure additional parameters. This will require an app with a monthly subscription fee.

Nynomic had a strong start to the year and seems to be less affected by the current pandemic. With a solid balance sheet and a comfortable net cash position, the company is well prepared to further its buy-and-build strategy and actively accelerate the consolidation of the market. At the same time, Nynomic continues to consolidate its existing portfolio. After the company already announced its intent to acquire the remaining 45% minority stake of its subsidiary APOS, Spectral Engines is the next step in that direction. We confirm our target price of EUR 28 as well as our Buy recommendation.



Rel. Performance vs Scale All	
1 month:	31.7 %
6 months:	35.9 %
Year to date:	30.9 %
Trailing 12 months:	34.4 %

Company events:	
14.07.20	AGM
28.08.20	Q2
30.11.20	Q3

FY End: 31.12. in EUR m	CAGR (18-21e)	2015	2016	2017	2018	2019e	2020e	2021e
Sales	4.9 %	52.1	54.5	60.7	67.1	64.8	70.1	77.4
Change Sales yoy		5.1 %	4.6 %	11.4 %	10.5 %	-3.4 %	8.2 %	10.4 %
Gross profit margin		56.3 %	54.3 %	58.2 %	64.8 %	63.7 %	58.8 %	60.0 %
EBITDA	-1.0 %	6.8	7.9	10.2	13.2	9.7	9.5	12.9
Margin		13.2 %	14.5 %	16.8 %	19.7 %	14.9 %	13.5 %	16.6 %
EBIŤ	5.0 %	5.9	6.8	9.1	10.1	6.4	8.4	11.7
Margin		11.4 %	12.6 %	15.0 %	15.0 %	9.9 %	12.0 %	15.1 %
Net income	-0.9 %	3.0	3.7	4.6	6.8	2.8	4.3	6.6
EPS	-1.0 %	0.64	0.76	0.97	1.35	0.55	0.84	1.31
EPS adj.	-6.8 %	0.67	0.80	1.00	1.62	0.55	0.84	1.31
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCFPS		0.76	1.13	1.74	0.09	1.91	1.30	1.57
FCF / Market cap		18.0 %	17.1 %	12.8 %	0.4 %	8.3 %	5.6 %	6.8 %
EV / Sales		0.3 x	0.5 x	0.8 x	1.8 x	2.0 x	1.7 x	1.5 x
EV / EBITDA		2.7 x	3.4 x	4.9 x	9.0 x	13.2 x	12.7 x	8.9 x
EV / EBIT		3.1 x	3.9 x	5.4 x	11.9 x	19.9 x	14.3 x	9.7 x
EV / EBIT adj.		2.9 x	3.8 x	5.3 x	10.1 x	19.9 x	14.3 x	9.7 x
P/E		6.6 x	8.7 x	14.1 x	16.2 x	41.8 x	27.4 x	17.6 x
P / E adj.		6.3 x	8.3 x	13.6 x	13.5 x	41.8 x	27.4 x	17.6 x
Net Debt		-2.1	-5.2	-15.8	9.6	7.9	3.3	-2.7
adj. ROCE		49.0 %	58.2 %	51.9 %	28.3 %	12.0 %	16.9 %	29.4 %
Guidance:	2020: Sales E	UR 70m, EB	IT margin 10	-15%				



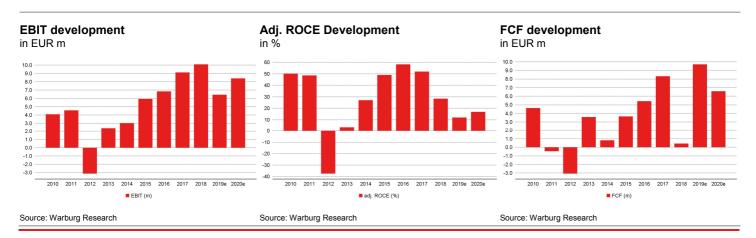


# **Company Background**

- Founded in 1995 Nynomic has become an international supplier for in line optical metrology systems. With a buy-and-build strategy, the company achieved 10% CAGR 14-17 and increased the EBIT margin to 15% from 6%.
- Nynomic operates three divisions, Clean Tech (68.9% of group sales in 2017), Life Science (14.6%) and Green Tech (14.2%).
- The Clean Tech division targets a wide range of industries including chemicals, semiconductors and LED & Lighting, the timber industry, food and beverages, and logistics.
- The segment Green Tech comprises Nynomic's smart farming sensor systems (e.g. soil fertility or plant assessment) as well as its environmental technology (e.g. solar module inspection).
- Life Science focuses on applications for medical technology such as spectral analysis solutions, systems for process control for medical instruments, and laboratory automation.

# **Competitive Quality**

- High expertise in strongly growing niche technologies of optical metrology, which has been transferred to a wide range of industrial applications as a first mover.
- Long-standing customer relationships with deep integration in its clients' development processes and a strong reputation for critical systems in demanding end-markets like biotech or semiconductor.
- Diversified end-markets including non-cyclical industries like food and beverages, medtech, pharma, agriculture, railway as well as growth markets like semiconductor, LED and the chemical industry.
- Asset-light business model focused on system integration, with large part of the production outsourced to a network of more than 100 suppliers, using several sources for all critical components to avoid cluster risks.
- Access to the capital market allows for new market entries and adoption of new technologies via buy-and-build.





DCF model														
	Detaile	d forecas	t period				٦	ransition	al period					Term. Value
Figures in EUR m	2019e	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	
Sales	64.8	70.1	77.4	84.0	90.7	97.0	103.4	109.6	115.0	119.6	123.2	126.3	128.8	
Sales change	-3.4 %	8.2 %	10.4 %	8.5 %	8.0 %	7.0 %	6.5 %	6.0 %	5.0 %	4.0 %	3.0 %	2.5 %	2.0 %	2.0 %
EBIT	6.4	8.4	11.7	12.3	13.6	14.6	15.5	16.4	17.3	17.9	18.5	18.8	18.9	
EBIT-margin	9.9 %	12.0 %	15.1 %	14.6 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	15.0 %	14.9 %	14.7 %	
Tax rate (EBT)	30.0 %	28.9 %	28.6 %	29.1 %	29.5 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	30.0 %	
NOPAT	4.5	6.0	8.3	8.7	9.6	10.2	10.9	11.5	12.1	12.6	12.9	13.2	13.3	
Depreciation	3.2	1.1	1.2	1.3	1.3	1.4	1.4	1.4	1.4	1.4	1.5	1.5	1.5	
in % of Sales	5.0 %	1.5 %	1.5 %	1.5 %	1.5 %	1.4 %	1.4 %	1.3 %	1.3 %	1.2 %	1.2 %	1.2 %	1.2 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-3.2	-0.8	0.3	0.0	1.0	1.1	1.1	1.1	1.0	0.8	0.6	0.5	0.4	
- Capex	0.9	0.9	0.9	0.9	1.0	1.1	1.2	1.3	1.4	1.4	1.5	1.5	1.5	
Capex in % of Sales	1.4 %	1.3 %	1.2 %	1.1 %	1.1 %	1.2 %	1.2 %	1.2 %	1.2 %	1.2 %	1.2 %	1.2 %	1.2 %	
Other	6.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	4.0	6.9	8.3	9.1	8.9	9.3	9.9	10.5	11.2	11.8	12.3	12.6	12.8	13
PV of FCF	4.0	6.3	7.0	7.1	6.4	6.2	6.1	6.0	5.9	5.7	5.5	5.2	4.9	79
share of PVs		11.17 %						38.07	7 %					50.75 %

Model parameter				Valuation (m)							
Derivation of WACC:		Derivation of Beta:		Present values 2031e	77						
				Terminal Value	79						
Debt ratio	15.00 %	Financial Strength	1.20	Financial liabilities	21						
Cost of debt (after tax)	4.2 %	Liquidity (share)	1.50	Pension liabilities	0						
Market return	7.00 %	Cyclicality	1.20	Hybrid capital	0						
Risk free rate	1.50 %	Transparency	1.50	Minority interest	4						
		Others	1.40	Market val. of investments	0						
				Liquidity	11	No. of shares (m)	5.1				
WACC	8.26 %	Beta	1.36	Equity Value	142	Value per share (EUR)	28.01				

Sens	Sensitivity Value per Share (EUR)																
	Terminal Growth								Delta EBIT-margin								
Beta	WACC	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.57	9.3 %	22.54	22.89	23.26	23.66	24.09	24.55	25.04	1.57	9.3 %	20.81	21.76	22.71	23.66	24.61	25.56	26.51
1.47	8.8 %	24.31	24.73	25.19	25.67	26.19	26.76	27.37	1.47	8.8 %	22.61	23.63	24.65	25.67	26.69	27.71	28.74
1.41	8.5 %	25.29	25.76	26.26	26.79	27.37	28.00	28.69	1.41	8.5 %	23.61	24.67	25.73	26.79	27.86	28.92	29.98
1.36	8.3 %	26.34	26.86	27.41	28.01	28.65	29.36	30.12	1.36	8.3 %	24.69	25.80	26.90	28.01	29.11	30.22	31.32
1.31	8.0 %	27.47	28.04	28.66	29.32	30.04	30.83	31.69	1.31	8.0 %	25.87	27.02	28.17	29.32	30.47	31.62	32.77
1.25	7.8 %	28.69	29.32	30.01	30.75	31.56	32.45	33.42	1.25	7.8 %	27.14	28.35	29.55	30.75	31.95	33.15	34.36
1.15	7.3 %	31.44	32.22	33.08	34.02	35.05	36.19	37.46	1.15	7.3 %	30.06	31.38	32.70	34.02	35.34	36.66	37.98

- Spectral Engines minorities are valued at EUR 3.7m, consistent with our est. purchase price of EUR 12m for a 75% stake
- The cash outflow for the acquisition of LemnaTec and Sensortherm is found in the "Other" line

# Nynomic



Valuation							
	2015	2016	2017	2018	2019e	2020e	2021e
Price / Book	3.1 x	3.3 x	4.9 x	5.4 x	6.2 x	5.2 x	4.1 x
Book value per share ex intangibles	0.69	1.17	0.57	-0.36	-0.30	0.44	1.67
EV / Sales	0.3 x	0.5 x	0.8 x	1.8 x	2.0 x	1.7 x	1.5 x
EV / EBITDA	2.7 x	3.4 x	4.9 x	9.0 x	13.2 x	12.7 x	8.9 x
EV / EBIT	3.1 x	3.9 x	5.4 x	11.9 x	19.9 x	14.3 x	9.7 x
EV / EBIT adj.*	2.9 x	3.8 x	5.3 x	10.1 x	19.9 x	14.3 x	9.7 x
P/FCF	5.5 x	5.9 x	7.8 x	250.4 x	12.0 x	17.7 x	14.6 x
P/E	6.6 x	8.7 x	14.1 x	16.2 x	41.8 x	27.4 x	17.6 x
P / E adj.*	6.3 x	8.3 x	13.6 x	13.5 x	41.8 x	27.4 x	17.6 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	27.8 %	20.6 %	13.4 %	7.7 %	5.4 %	5.2 %	7.7 %
*Adjustments made for: -							

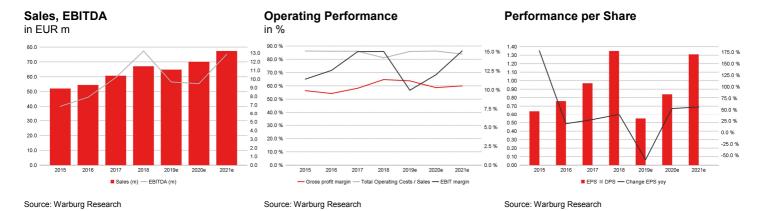
Company Specific Items							
	2015	2016	2017	2018	2019e	2020e	2021e
adj. ROCE	49.0 %	58.2 %	51.9 %	28.3 %	12.0 %	16.9 %	29.4 %



Consolidated profit & loss							
In EUR m	2015	2016	2017	2018	2019e	2020e	2021e
Sales	52.1	54.5	60.7	67.1	64.8	70.1	77.4
Change Sales yoy	5.1 %	4.6 %	11.4 %	10.5 %	-3.4 %	8.2 %	10.4 %
Increase / decrease in inventory	-0.4	0.3	1.7	0.3	0.4	-0.5	0.2
Own work capitalised	0.1	0.0	0.0	0.4	0.2	0.3	0.3
Total Sales	51.8	54.8	62.4	67.7	65.3	69.9	77.9
Material expenses	22.4	25.2	27.1	24.2	24.0	28.7	31.4
Gross profit	29.3	29.6	35.3	43.5	41.3	41.2	46.4
Gross profit margin	56.3 %	54.3 %	58.2 %	64.8 %	63.7 %	58.8 %	60.0 %
Personnel expenses	15.7	16.2	17.8	23.4	24.8	25.0	25.9
Other operating income	1.2	1.3	1.3	3.7	2.3	2.2	2.1
Other operating expenses	8.0	6.8	8.6	10.5	9.2	9.0	9.8
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	6.8	7.9	10.2	13.2	9.7	9.5	12.9
Margin	13.2 %	14.5 %	16.8 %	19.7 %	14.9 %	13.5 %	16.6 %
Depreciation of fixed assets	0.5	0.5	0.5	0.8	0.9	0.8	0.9
EBITA	6.3	7.4	9.7	12.5	8.8	8.7	12.0
Amortisation of intangible assets	0.4	0.6	0.5	2.4	2.3	0.3	0.3
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	5.9	6.8	9.1	10.1	6.4	8.4	11.7
Margin	11.4 %	12.6 %	15.0 %	15.0 %	9.9 %	12.0 %	15.1 %
EBIT adj.	6.2	7.1	9.4	11.9	6.4	8.4	11.7
Interest income	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Interest expenses	0.4	0.3	0.2	0.3	0.5	0.5	0.5
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	6.4	6.5	9.0	9.8	6.0	7.9	11.2
Margin	12.3 %	12.0 %	14.7 %	14.6 %	9.2 %	11.3 %	14.5 %
Total taxes	1.7	1.7	2.9	2.3	1.8	2.3	3.2
Net income from continuing operations	4.7	4.8	6.1	7.6	4.2	5.7	8.0
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	4.7	4.8	6.1	7.6	4.2	5.7	8.0
Minority interest	1.6	1.1	1.4	0.7	1.4	1.4	1.4
Net income	3.0	3.7	4.6	6.8	2.8	4.3	6.6
Margin	5.8 %	6.7 %	7.6 %	10.2 %	4.3 %	6.1 %	8.6 %
Number of shares, average	4.8	4.8	4.8	5.0	5.1	5.1	5.1
EPS	0.64	0.76	0.97	1.35	0.55	0.84	1.31
EPS adj.	0.67	0.80	1.00	1.62	0.55	0.84	1.31
*Adjustments made for:							

Guidance: 2020: Sales EUR 70m, EBIT margin 10-15%

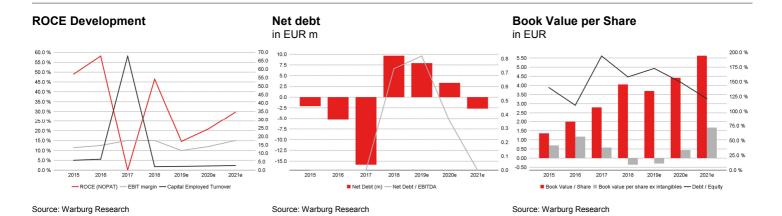
Financial Ratios											
	2015	2016	2017	2018	2019e	2020e	2021e				
Total Operating Costs / Sales	86.3 %	86.0 %	86.0 %	81.2 %	85.9 %	86.2 %	84.0 %				
Operating Leverage	18.8 x	3.3 x	2.9 x	1.0 x	10.6 x	3.7 x	3.8 x				
EBITDA / Interest expenses	16.4 x	24.1 x	50.0 x	41.2 x	21.2 x	20.7 x	28.2 x				
Tax rate (EBT)	26.9 %	26.5 %	32.2 %	23.0 %	30.0 %	28.9 %	28.6 %				
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %				
Sales per Employee	n.a.										





Consolidated balance sheet							
In EUR m	2015	2016	2017	2018	2019e	2020e	20216
Assets							
Goodwill and other intangible assets	3.2	3.9	10.7	22.4	20.3	20.2	20.1
thereof other intangible assets	0.5	1.4	1.2	2.2	0.1	0.0	-0.1
thereof Goodwill	2.7	2.4	9.3	20.1	20.1	20.1	20.1
Property, plant and equipment	1.4	1.5	2.0	2.3	4.1	4.1	3.9
Financial assets	0.0	0.0	0.7	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	4.6	5.4	13.4	24.7	24.4	24.2	24.0
Inventories	6.4	6.7	8.4	10.4	11.6	11.0	11.1
Accounts receivable	6.0	4.6	6.2	10.1	5.9	6.3	7.0
Liquid assets	8.3	10.6	19.6	11.1	12.8	17.4	23.4
Other short-term assets	0.9	1.4	1.6	2.8	2.8	2.8	2.8
Current assets	21.6	23.3	35.8	34.4	33.1	37.5	44.3
Total Assets	26.2	28.7	49.1	59.1	57.5	61.7	68.3
Liabilities and shareholders' equity							
Subscribed capital	4.8	4.8	4.8	5.1	5.1	5.1	5.1
Capital reserve	0.6	0.0	0.0	4.3	4.3	4.3	4.3
Retained earnings	0.0	4.2	4.0	11.0	9.1	12.8	18.9
Other equity components	1.1	0.5	4.6	0.2	0.2	0.2	0.2
Shareholders' equity	6.5	9.5	13.4	20.5	18.7	22.4	28.5
Minority interest	4.4	4.1	3.3	2.3	2.3	2.3	2.3
Total equity	10.9	13.6	16.7	22.9	21.1	24.7	30.8
Provisions	5.0	5.9	23.3	10.7	10.7	10.7	10.7
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	6.2	5.3	3.7	20.7	20.7	20.7	20.7
thereof short-term financial liabilities	1.5	5.3	3.7	20.7	20.7	20.7	20.7
Accounts payable	1.3	1.8	2.4	1.9	2.1	2.7	3.2
Other liabilities	2.8	2.0	3.0	2.8	2.8	2.8	2.8
Liabilities	15.3	15.1	32.4	36.2	36.4	37.0	37.5
Total liabilities and shareholders' equity	26.2	28.7	49.1	59.1	57.5	61.7	68.3

Financial Ratios							
	2015	2016	2017	2018	2019e	2020e	2021e
Efficiency of Capital Employment							
Operating Assets Turnover	4.2 x	4.9 x	4.3 x	3.2 x	3.3 x	3.8 x	4.1 x
Capital Employed Turnover	5.9 x	6.5 x	67.8 x	2.1 x	2.2 x	2.5 x	2.7 x
ROA	66.3 %	67.3 %	34.7 %	27.6 %	11.4 %	17.5 %	27.6 %
Return on Capital							
ROCE (NOPAT)	49.0 %	58.2 %	n.a.	46.5 %	14.7 %	21.0 %	29.7 %
ROE	62.4 %	45.7 %	40.4 %	40.1 %	14.2 %	20.7 %	26.0 %
Adj. ROE	66.1 %	48.0 %	41.9 %	48.2 %	14.2 %	20.7 %	26.0 %
Balance sheet quality							
Net Debt	-2.1	-5.2	-15.8	9.6	7.9	3.3	-2.7
Net Financial Debt	-2.1	-5.2	-15.8	9.6	7.9	3.3	-2.7
Net Gearing	-19.1 %	-38.1 %	-94.6 %	42.2 %	37.6 %	13.4 %	-8.6 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	72.9 %	81.9 %	35.1 %	n.a.
Book Value / Share	1.4	2.0	2.8	4.1	3.7	4.4	5.6
Book value per share ex intangibles	0.7	1.2	0.6	-0.4	-0.3	0.4	1.7

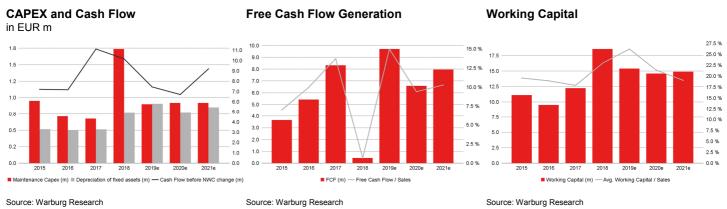


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Consolidated cash flow statement							
In EUR m	2015	2016	2017	2018	2019e	2020e	2021e
Net income	4.7	4.8	6.1	7.6	4.2	5.7	8.0
Depreciation of fixed assets	0.5	0.5	0.5	8.0	0.9	0.8	0.9
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.4	0.6	0.5	2.4	2.3	0.3	0.3
Increase/decrease in long-term provisions	2.2	0.4	2.1	-0.9	0.0	0.0	0.0
Other non-cash income and expenses	-0.6	0.9	1.9	0.4	0.0	0.0	0.0
Cash Flow before NWC change	7.2	7.2	11.1	10.2	7.4	6.7	9.2
Increase / decrease in inventory	1.0	-0.4	-1.7	-2.0	-1.2	0.6	-0.1
Increase / decrease in accounts receivable	-1.9	1.4	-1.7	-3.8	4.2	-0.4	-0.7
Increase / decrease in accounts payable	-1.0	0.5	0.6	-0.5	0.2	0.6	0.5
Increase / decrease in other working capital positions	-0.8	-2.6	0.6	-1.7	0.0	0.0	0.0
Increase / decrease in working capital (total)	-2.6	-1.0	-2.1	-8.0	3.2	8.0	-0.3
Net cash provided by operating activities [1]	4.6	6.1	9.0	2.2	10.6	7.5	8.9
Investments in intangible assets	-0.4	-0.1	-0.1	-0.7	-0.2	-0.2	-0.2
Investments in property, plant and equipment	-0.5	-0.6	-0.6	-1.1	-0.7	-0.7	-0.7
Payments for acquisitions	0.0	-1.1	0.0	-24.4	-6.0	0.0	0.0
Financial investments	0.0	0.0	0.0	-0.7	0.0	0.0	0.0
Income from asset disposals	1.4	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	0.5	-1.8	-0.6	-25.4	-6.9	-0.9	-0.9
Change in financial liabilities	-3.1	-0.8	-1.5	16.3	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	-1.0	-1.5	-1.5	-2.0	-2.0	-2.0	-2.0
Net cash provided by financing activities [3]	-4.0	-2.3	-3.1	14.3	-2.0	-2.0	-2.0
Change in liquid funds [1]+[2]+[3]	1.1	2.0	5.3	-8.9	1.7	4.6	6.0
Effects of exchange-rate changes on cash	0.4	0.6	-0.7	0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	7.9	10.4	19.5	10.9	12.8	17.4	23.4

Financial Ratios							
	2015	2016	2017	2018	2019e	2020e	2021e
Cash Flow							
FCF	3.7	5.4	8.3	0.4	9.7	6.6	8.0
Free Cash Flow / Sales	7.0 %	10.0 %	13.7 %	0.7 %	15.0 %	9.4 %	10.3 %
Free Cash Flow Potential	5.0	5.5	6.6	9.2	7.0	6.2	8.7
Free Cash Flow / Net Profit	120.0 %	148.3 %	179.7 %	6.5 %	347.9 %	154.9 %	120.2 %
Interest Received / Avg. Cash	0.4 %	0.3 %	0.2 %	0.3 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	5.7 %	5.7 %	4.5 %	2.6 %	2.2 %	2.2 %	2.2 %
Management of Funds							
Investment ratio	1.8 %	1.3 %	1.1 %	2.6 %	1.4 %	1.3 %	1.2 %
Maint. Capex / Sales	1.8 %	1.3 %	1.1 %	2.6 %	1.4 %	1.3 %	1.2 %
Capex / Dep	103.9 %	66.4 %	64.1 %	55.1 %	27.8 %	87.5 %	79.2 %
Avg. Working Capital / Sales	19.6 %	18.9 %	17.9 %	23.0 %	26.2 %	21.4 %	19.1 %
Trade Debtors / Trade Creditors	471.3 %	255.4 %	256.4 %	526.5 %	281.0 %	233.3 %	218.8 %
Inventory Turnover	3.5 x	3.7 x	3.2 x	2.3 x	2.1 x	2.6 x	2.8 x
Receivables collection period (days)	42	31	37	55	33	33	33
Payables payment period (days)	21	26	33	29	32	34	37
Cash conversion cycle (Days)	125	102	119	183	177	138	125





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-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
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Rating	Number of stocks	% of Universe
Buy	130	63
Hold	59	29
Sell	9	4
Rating suspended	7	3
Total	205	100

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	34	81
Hold	5	12
Sell	0	0
Rating suspended	3	7
Total	42	100

## PRICE AND RATING HISTORY NYNOMIC AS OF 29.05.2020



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